

The recent global pandemic coupled with OPEC+ disagreements are leading to historic energy commodity price volatility. Upcoming lender borrowing base redeterminations, lack of outside investment, and strained M&A markets are adding to the systemic challenges facing asset owners. Ultimately, these shocks are shifting asset life cycle strategy from the recent buy-build-sell to a PDP produce out/harvest model.

Private equity firms and lien holders are utilizing CAMS to reshape their assets' go-forward strategy. CAMS' ability to provide economies of scale and broad-base, experienced professionals, enables a right-sized solution to operational and corporate G&A budgets. CAMS provides an economical solution for all operations and supporting back-office services that preserves maximum asset value while maintaining optionality for asset owners.

## **OUR APPROACH**

#### **Due Diligence**

CAMS begins by reviewing all operational and financial data including public and proprietary market comps and KPIs to identify the optimal go-forward strategy.

## Strategy Development

CAMS develops a reorganization plan, cost savings initiatives and a comprehensive budget including potential workovers, PUD development and other business development opportunities to the client for approval.

## Execution

CAMS leverages its economies of scale to cost effectively execute the approved plan and develops real-time, custom dashboards to streamline cash management and reporting.

## **RELATIONSHIP MANAGEMENT**

We possess years of managing relationships between debtors, banks, vendors and service providers in a fully-transparent approach.

## WHAT WE DO

- Executive Oversight
- Strategic Asset Planning
- Field Operations
- Reservoir Engineering
- Finance
- Accounting
- Regulatory
- Land
- Audit/tax management
- Reporting
- TI
- ▶ HR





## **AREAS OF EXPERTISE**

#### Cost Control

- Compression requirements: Align horsepower requirements and configurations to match current production forecasts.
- Production chemical program: Implement tools necessary to track prescribed chemical ratios and optimize treatments.
- Lift economics and solutions: Fit artificial lift programs to individual wells to deliver an optimized economic solution.
- Single well economics: Assess possible need for well shut-in program to maintain optimum cash flow while maintaining lease obligations.
- Pumper routes: Reassess pumper routes and maintenance schedules.
- Gathering agreements: Assess gathering agreements and fees to best fit production forecasts.
- Produced water expenses: Assess and review most economical solution.

## **Accurate and Timely Reporting**

CAMS builds custom dashboards and leverages proprietary data to bring greater transparency into costs, decreasing the lag time between operations and accounting.

- Operating Budget: Forecast operating and capital cash requirements, and a forward-looking, 13-week cash flow.
- Lease Operating Expense: Track cost to the field level in real time and monitor critical KPIs via the Microsoft Power BI web-based reporting tools.
- Capital Sources and Uses: Identify imminent and historical capital movements to provide detail about capital allocation.

## **CONTACT US**

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# WHY ASSET OWNERS CHOOSE CAMS?

## Validated and Trusted Asset Management

CAMS has successfully managed over 150 energy assets on behalf of 65 private equity firms, financial institutions and family offices since 2007.

#### **Economies of Scale**

CAMS' 1,500 employees, proprietary data, in-house, owned software and buying power with outside third parties has on average decreased our clients G&A by 38%.

## **Provide Optionality**

CAMS' asset management model provides asset owners the most cost-effective solution to maintain ownership until a viable exit can be achieved.

